

CONGRATULATIONS on starting your own business!

Following is an easy guide to help you start purchasing products from your business.

First: Put a ✓ in the boxes next to items you currently use.

Second: Rank how soon you will need to replace the item.

#1 - within one week #2 - within two weeks #3 - within one month

Third: Highlight all the items marked with a #1.

Now you're ready to place your first orders! Remember to "Ditto!"

✓ 1,2,3	<u>Description (Product Name)</u>	<u>Stock #</u>	<u>PV</u>	<u>BV</u>	<u>IBO Cost</u>	<u>Retail</u>
SPECIAL SERVICES *** - varies based on usage						
<input type="checkbox"/>	Long Distance Provider (MCI WORLDCOM)		100.00	100.00		Cost based on usage
<input type="checkbox"/>	VISA		*	*		Cost based on usage
<input type="checkbox"/>	Filtered or Non-filtered ISP (BWVonline)		N/A	N/A	\$15.95/month	Currently N/A
<input type="checkbox"/>	Digital Cell Phone Svc. (Wireless Marketplace)		25.00	50.00		Cost based on svc. level
<input type="checkbox"/>	Voice Messaging Service (AMVOX)		*	*		Cost based on svc. level
HOME CARE						
Laundry and Apparel Care						
<input type="checkbox"/>	Powder Detergent (SA8 with Bioquest)	E3	7.20	18.20	17.80	21.40
<input type="checkbox"/>	Liquid Detergent (SA8 with Gelzyme)	E5216	13.25	33.50	31.40	38.15
<input type="checkbox"/>	Dry Detergent/Softener Pouch (SA8 Spin-Off)	E5728	6.95	17.60	17.35	21.00
<input type="checkbox"/>	Chlorine-free Bleach (All Fabric Bleach)	E8935	4.05	10.30	9.75	11.70
<input type="checkbox"/>	Chlorine Bleach (Dry Chlorine Bleach)	E8204	2.85	7.20	7.25	8.55
<input type="checkbox"/>	Spot Remover (Pre-Wash Spot Treatment Spray)	E799	3.00	7.65	6.45	8.75
<input type="checkbox"/>	Fabric Softener (Sunburst Fresh)	EE119	3.00	7.60	7.85	9.15
<input type="checkbox"/>	Fabric Protector (Fabric Protector)	E46	3.20	8.05	8.20	9.70
<input type="checkbox"/>	Spray Starch (Fabric Finish Starter Pack)	E468	2.85	7.15	9.05	10.30
Household Cleaners *** - stock number varies with fragrance						
<input type="checkbox"/>	All-Purpose Cleaner (L.O.C. Multi-Purpose)	E1	2.85	7.05	6.15	7.90
<input type="checkbox"/>	Air Freshener (Ozium:Citrus, Cntry Fresh or Vanilla)	*	1.30	2.61	5.22	5.99
<input type="checkbox"/>	Fabric Refresher (Fabric Refresher Starter Pack)	E6695	3.12	7.70	10.00	11.25
<input type="checkbox"/>	Bathroom Cleaner (L.O.C. Plus Bathroom Starter)	E6661	1.92	4.75	7.21	7.75
<input type="checkbox"/>	Bowl Cleaner (Pursue Toilet Bowl Cleaner)	E3951	1.50	3.85	4.20	4.65
<input type="checkbox"/>	Shower Cleaner (L.O.C. Plus Daily Shower Starter)	E6662	1.72	4.25	6.69	7.10
<input type="checkbox"/>	Foam Disinfectant Cleaner (Pursue Foam Cleaner)	E8346	1.50	3.75	4.10	4.95
<input type="checkbox"/>	Glass & Mirror Cleaner (L.O.C. Plus Glass Starter)	E6659	1.97	4.90	6.95	7.45
<input type="checkbox"/>	Soft Scouring Cleanser (Scrub Brite)	E951	2.00	5.05	4.60	5.55
<input type="checkbox"/>	Liquid Disinfectant (Pursue Disinfectant Starter)	E9765	3.87	9.75	10.40	12.40
<input type="checkbox"/>	Kitchen Cleaner (L.O.C. Plus Kitchen Starter)	E6660	2.07	5.15	7.20	7.75
<input type="checkbox"/>	Automatic Dishwasher Detergent (Crystal Bright)	E9390	4.05	10.25	9.60	11.60
<input type="checkbox"/>	Concentrated Dishwashing Liquid (Dish Drops)	E9095	3.25	8.20	8.35	9.85
<input type="checkbox"/>	Stainless Steel Wool Pads (Scrub Buds)	E6407	2.85	7.20	5.90	8.05
<input type="checkbox"/>	Soft Scouring Sponges (Soft Buds)	E1681	2.15	5.40	5.60	6.50
Car Care						
<input type="checkbox"/>	Fuel Additive (Freedom Fuel Additive)	E8194	4.80	12.10	10.10	13.25
<input type="checkbox"/>	Car Wash Concentrate (Mint Condition Car Wash)	E745	3.00	7.55	6.50	8.75
<input type="checkbox"/>	Car Polish/Wax (Silicone Glaze Auto Polish)	E8967	4.80	12.20	9.45	13.35
<input type="checkbox"/>	Trim & Tire Protectant (Trim & Tire Protectant)	E777	2.60	6.60	5.95	7.30
<input type="checkbox"/>	Bug & Tar Remover (Gel Bug & Tar Remover)	E9114	3.10	7.90	6.35	8.40
<input type="checkbox"/>	Solvent-based Cleaner (Industroclean)	E32	2.50	6.35	5.60	7.30
Coffee and Tea						
<input type="checkbox"/>	Reg. Med. Bodied Coffee (Home Pack w/Filters)	X5734	15.68	15.68	23.42	27.99
<input type="checkbox"/>	Decaf Med. Bodied Coffee (Home Pack w/Filters)	X5735	22.40	22.40	33.41	39.99
<input type="checkbox"/>	Flavored Coffees (Flavored Variety w/Filters)	Z5530	22.40	22.40	33.56	39.99
<input type="checkbox"/>	Regular Tea (Nine to Five Regular)	Z2732	1.65	1.65	4.83	4.96
Paper Products						
<input type="checkbox"/>	Tissues, Napkins, Paper Towels (Combo Pack)	Z4231	3.32	6.65	18.40	# 19.99 # \$4 preset delivery charge

✓ **1,2,3 Description (Product Name)** **Stock #** **PV** **BV** **IBO Cost** **Retail**

PERSONAL CARE

Nutrition and Wellness "^^" - indicates food tax item

<input type="checkbox"/>	_____	<i>Therapeutic Magnets (Magna Bloc 3-disc set)</i>	E8798	51.30	129.75	108.15	140.60
<input type="checkbox"/>	_____	<i>Meal Replacement Bar (Crispy Rice w/Choc.) ^</i>	EE94	7.80	19.70	16.95	20.60
<input type="checkbox"/>	_____	<i>Sugar-Free Meal Repl. Drink (Tropical Orange) ^</i>	EE0206	11.00	27.85	23.70	29.95
<input type="checkbox"/>	_____	<i>Protein Bar (Fudgy Brownie with Almonds) ^</i>	EE95	6.15	15.50	15.40	19.45
<input type="checkbox"/>	_____	<i>Citrus-flavored Drink Mix (Strive Sports Drink) ^</i>	E2763	3.00	7.55	7.65	8.65

Food Supplements

<input type="checkbox"/>	_____	<i>Multi-Vitamins/Minerals (Double X, 31 days)</i>	A4300	25.05	63.35	48.35	70.00
<input type="checkbox"/>	_____	<i>Daily Multi-Vitamins/Minerals (Daily, 180 tabs)</i>	A4230	14.45	35.85	26.29	38.00
<input type="checkbox"/>	_____	<i>Children's Multi-Vit. (Nutrilite Kids Chew., 90 tabs)</i>	A5688	9.45	23.85	18.29	25.95
<input type="checkbox"/>	_____	<i>Heart Health (Leading Edge Heart Pack, 30 days)</i>	A193	27.00	68.35	50.15	72.50
<input type="checkbox"/>	_____	<i>Multi-Antioxidants (NutriEdge Pack, 30 days)</i>	A4285	16.70	42.25	30.95	44.80
<input type="checkbox"/>	_____	<i>Vitamin C w/Bioflavonoids (Bio-C Plus, 300 tabs)</i>	A4211	18.70	47.30	34.35	49.70
<input type="checkbox"/>	_____	<i>Liquid Echinacea (Triple Guard Echinacea)</i>	A8998	8.20	20.80	17.88	25.70
<input type="checkbox"/>	_____	<i>Complex for Hair, Skin & Nails, 60 tabs</i>	A7553	6.20	15.70	13.50	17.75
<input type="checkbox"/>	_____	<i>Calcium (Cal Mag Plus, 250 tabs)</i>	A5880	6.15	15.60	12.20	17.25

Skin Care

<input type="checkbox"/>	_____	<i>Oily Skin Care (Clarifying System)</i>	E5018	19.90	50.35	37.65	54.90
<input type="checkbox"/>	_____	<i>Dry Skin Care (Moisture Rich System)</i>	E5017	19.90	50.35	37.65	54.90
<input type="checkbox"/>	_____	<i>Sensitive Skin Care (Delicate Care System)</i>	E5110	19.90	50.35	37.65	54.90
<input type="checkbox"/>	_____	<i>Alpha Hydroxy (Alpha Hydroxy Serum Plus)</i>	E8006	14.85	37.55	29.60	43.15
<input type="checkbox"/>	_____	<i>Wrinkle-Fighting Moisturiser (Time Defiance Lotion)</i>	E3434	22.40	56.65	42.40	61.80
<input type="checkbox"/>	_____	<i>Makeup Remover (Eye/Lip Makeup Remover)</i>	E4662	4.00	9.95	8.75	12.50

Cosmetics "***" - stock number varies with colour

<input type="checkbox"/>	_____	<i>Foundation & Powder (Versatile Matte)</i>	*	7.05	17.85	13.05	19.60
<input type="checkbox"/>	_____	<i>Liquid Foundation (Self-Defining Sheer)</i>	*	9.15	23.20	17.10	23.10
<input type="checkbox"/>	_____	<i>Oil-Free Foundation (Absolute Oil Control)</i>	*	9.70	24.50	18.50	25.00
<input type="checkbox"/>	_____	<i>Lipstick (Perfect Moisture Lip Colour)</i>	*	5.25	13.25	9.85	13.35

Toiletries

<input type="checkbox"/>	_____	<i>Toothpaste (Glistar Anticavity Fluoride)</i>	E9530	1.40	3.60	3.85	4.40
<input type="checkbox"/>	_____	<i>Hand Soap (Antibacterial Liquid Hand Soap)</i>	E2171	1.80	4.50	4.60	5.20
<input type="checkbox"/>	_____	<i>Bar Soap (4-in-1 Family Bar, 6 ct)</i>	E2170	3.75	9.45	9.60	11.40
<input type="checkbox"/>	_____	<i>Liquid Shower Soap (Refreshing Body Wash)</i>	E2162	2.20	5.55	5.55	6.40
<input type="checkbox"/>	_____	<i>Deodorant Stick (Body Series Stick)</i>	E2166	1.70	4.30	4.50	5.15
<input type="checkbox"/>	_____	<i>Deodorant Spray (Body Series Pump)</i>	E2179	1.20	3.00	3.35	3.75
<input type="checkbox"/>	_____	<i>Lotion (Body Series Hand & Body Lotion)</i>	E2175	3.50	8.85	8.95	10.65

Hair Care

<input type="checkbox"/>	_____	<i>Shampoo (Volumising Hair Cleanser)</i>	E5020	2.45	6.20	6.10	7.35
<input type="checkbox"/>	_____	<i>Shampoo (Daily Balance 2-in-1)</i>	E5030	2.90	7.35	7.15	8.75
<input type="checkbox"/>	_____	<i>Conditioner (Moisturising Detangler)</i>	E5050	3.25	8.20	7.95	9.80
<input type="checkbox"/>	_____	<i>Spray Gel (Sculpting Spray Gel)</i>	E5090	3.35	8.45	8.10	10.05
<input type="checkbox"/>	_____	<i>Mousse (Volumising Mousse)</i>	E5085	2.50	6.35	6.20	7.55
<input type="checkbox"/>	_____	<i>Hair Spray (Lock and Hold Styling Spritz)</i>	E5100	2.90	7.35	7.15	8.75
<input type="checkbox"/>	_____	<i>Hair Spray, Aerosol (Final Step Finishing Spray)</i>	E8789	3.05	7.75	7.55	9.25

Standard Delivery (Order Total w/o Presets)

\$00.00-\$80 = \$5.25	\$180.01-\$200 = \$9.55
\$80.01-\$120 = \$5.45	\$200.01-\$300 = \$12.95
\$120.01-\$140 = \$6.55	\$300.01-\$400 = \$14.95
\$140.01-\$160 = \$7.55	\$400.01-\$500 = \$17.95
\$160.01-\$180 = \$8.55	\$500.01-\$749.99 = \$19.95
\$750 or more = \$0.00	

SUBTOTALS

Sales Tax (___% of retail cost)	\$	\$
Food Tax ^ (___% of retail cost)	\$	
Delivery Charges (based on IBO cost + presets)	\$	
TOTAL AMOUNT TO BE PAID	\$	\$

Credit Card# _____ Expiration Date _____ Name on Card _____

Order #2	PV=	BV=	Cost=	Retail=	Tax=	Del.=	Total=
Order #3	PV=	BV=	Cost=	Retail=	Tax=	Del.=	Total=